## Introducing ManTech

With sales approaching \$500 million and more than 4,500 employees at over 130 offices on five continents, ManTech is one of the largest privately owned technology services companies in America. We're not only leaders in the design, development, and deployment of cutting-edge information systems; we're also innovators in fields that stretch from space engineering to intelligence and communications.

The diversity of services we offer enables us to creatively apply lessons learned from one professional discipline to another and to continually improve customers' processes, as well as our own. That's particularly true in the field of training and development, where cross-disciplinary teams we've assembled have been remarkably successful helping employees of technology-intensive organizations implement new processes, operate new systems, and adapt to fundamental changes in the way they do their work.

## Innovative Approaches to Training and Performance Development

For nearly three decades, ManTech has been applying expertise in instructional system development, workforce productivity, business process reengineering, and related areas to a wide range of projects for the U.S. Departments of the Interior, Education, Justice, and Commerce; USAID, the Smithsonian Institution, NOAA, the Library of Congress, and other government agencies, as well as for the armed services and worldwide intelligence agencies. Here are some of the areas in which we've been working.

- Curriculum Design and Maintenance Software: Design, development, testing, and implementation of innovative software tools to automate development of training materials. This software is in use at over 200 sites.
- Performance-Based Training: Training and development services to assist agencies in their efforts to restructure the workplace, retool the workforce, and reconfigure communications with stakeholders; for example, training management services to help the Virginia Department of Transportation move toward becoming a performance-based organization.
- Curriculum Redesign and Conversion: Redesign of existing technical training materials, including course review, conversion to multimedia, and packaging of selected courses to support distance learning.
- Office Automation Training: Delivery of office automation training, including Microsoft Office (Word, Excel, Access, PowerPoint, and Project), plus cc-Mail, Netscape-Adobe Acrobat, Windows, Windows NT, DOS, and other COTS or customized applications for the Immigration and Naturalization Service, the Defense Finance Accounting System, the Department of Labor, and other agencies.
- Human Factors Studies: Application of human factors and engineering skills in support of training simulators operated by the Federal Aviation Administration and the National Aeronautics and Space Administration.
- Multimedia Projects: Development of multimedia courseware for agencies ranging from the National Cancer Institute to the U.S. Army.
- Electronic Classroom Research and Development: R&D work in the design of electronic classrooms that incorporate interactive electronic technical manuals, multimedia, and simulation.

Under a series of OPM contracts, we've also supported over 50 training and performance development tasks involving every phase of the ISD process. Many of those efforts relate directly to potential IRS tasking.

To assist the IRS in meeting its performance development challenges, we've created a *totally integrated* team of large, small, and small disadvantaged companies that offer an exceptional balance of technical, functional, and training expertise. We know our teammates well, and we share a teamwide commitment to customer service and outstanding performance in Service Area 3. Here are the members of our IRS Umbrella Training Contract team.

- General Physics Federal Systems, Inc. (GPFSI) is a component of General Physics Corporation, a
  1,400-employee company that specializes in professional development, information technology, and
  training particularly in office automation and special applications. GPFSI's current federal customers include the Social Security Administration, the Immigration and Naturalization Service, the Department of Labor, and the Armed Forces. Multimedia training development and video production are
  among the company's strong curriculum development and training capabilities. GPFSI is also a certified Microsoft Solutions Provider with a solid record of supporting organizations in the migration of
  operating systems to Windows 95 and NT.
- Electronic Learning Facilitators (ELF) is a woman-owned small business with 15 years of experience analyzing and matching emerging technologies with specific customer training applications and methodologies. A leader in interactive distance learning, ELF is now delivering multimedia training programs and customized course materials to a wide range of federal and commercial customers. Using sophisticated behavioral science methods that address adult learning needs, ELF has developed a number of innovative, interactive tools to support performance management, workforce productivity, compensation and benefits, and employee relations analysis.
- Lloyd-Lamont Design (LLD) is an 8(a) certified company that offers a wide range of technical services, including training, distance learning, and multimedia development. LLD is a major training and distance learning contributor in the international Continuous Acquisition and Life-Cycle Support (CALS) arena.
- MTS Technologies is an 8(a) certified company whose staff specializes in the delivery of training and
  performance development support in complex technical and managerial areas. MTS is skilled in the
  use of delivery systems that range from traditional, instructor-to-student interfaces to distance learning via two-way voice and video teleconferencing.
- The Centech Group is an 8(a) certified company whose considerable training and performance development experience includes providing direct training and training evaluation support services to the IRS, the Agency for International Development, the Department of State, and the armed services. The Centech Group specializes in the development of Electronic Performance Support Systems (EPSS) and training evaluation programs.

## For Additional Information . . .

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